

# INSITE

The Newsletter for the



## DAILY POST BUSINESS PERSON of the YEAR AWARD 2005.



### ACHIEVEMENT WALES 2005 BUSINESS AWARDS.

The Achievement Wales Awards, co-sponsored by the Daily Post, HSBC Bank and the Welsh Development Agency.

**Mark Watkin Jones**, Group Managing Director, was the recipient of the final award during the Daily Post Awards Dinner, **The Business Person of the Year Award**. The company won the competition's Employer of the Year Award last year and is a previous winner of the Large Business Award, but the Business Person of the Year title topped them all.

Picture: - Mark Watkin Jones, winner of the University of Wales, Business Person of the Year Award with Professor Merfyn Jones, University Vice Chancellor.

### SCHOLARSHIP PROGRAMME 2nd Year in-take.



Berwyn Evans, Homes Managing Director presents the five new Coleg Menai students with their 1st scholarship cheques: - Aled Roberts, Dylan Williams, Ricky Howel, Aaron Roberts and Thomas Kirkwood.

This is the second successful year of the Watkin Jones and Coleg Menai Scholarship partnership. The five students will receive financial support and invaluable work experience during the two year scholarship programme with Watkin Jones. The first 2004/05 students are currently completing their final year.

### CHARITY ABSEIL 100ft at Devil's Gorge

7 Watkin Jones employees completed a 100ft Abseil down Devil's Gorge in Loggerheads Country Park in October 2005: - David Owen, Rob De'ath, Elen Davies, Nicola Edwards, Sue Mattinson, Lyndsay Acreman and Nerys Sumner. They raised over £1,300 for CLIC Sargent, a charity caring for children with Cancer. Thank you for all your generous donations.



### CHAIRMAN'S STATEMENT 2004/05



Glyn Watkin Jones was delighted to report another highly successful year for the Group. "Operating profit was increased by £2.0m to £7.5m, on sales down a little at £60.3m, as compared to £62.5m in the previous year. The return on sales reflects excellent financial performance across all the Divisions within the Group. We have successfully maintained our strategy of focusing on development led opportunities rather than increasing the level of contracting work undertaken. The operating result achieved represents the fourth consecutive year of strong profit growth."

"I remain extremely optimistic about the Group's short and medium term prospects. The Construction Division order book is strong and we have a clear programme of Student Accommodation developments to enable us to maintain our objectives for this Division. The year ahead should see demonstrable progress being made on the major projects referred to later, as well as on several other significant schemes that have been working their way through the design and planning stages. The housing market is likely to remain difficult in the short term, but we have a strong land bank of sites in prime locations and we expect the Private Developments Division to show steady growth over the next five years."

"I would like to thank all our employees for their considerable efforts over the last year. The Group's success continues to be a reflection of their performance and dedication."

"The Group remains committed to investing in it's employees and has recently introduced a range of enhanced benefits. The Board is keen to maintain a progressive and flexible corporate culture."

G Watkin Jones  
Chairman  
16 December 2005

## RECENTLY COMPLETED PROJECTS



Plas Mona, Llanfair PG  
Tesco, Burscough  
Hill Valley, Phase 1  
Ellis Ashton, Huyton  
Coleg Menai, Bangor



## Current Contracts



Office Space, Ellesmere Port  
Office Space, Dean Street, Bangor  
Office Space, Britannia Park, Bangor  
Workshop, Newi Wrexham  
Probation Services, Colwyn Bay  
Hill Valley, Phase 2  
Choices Video, Aberystwyth  
Cunliffe, Phase 2, Llangefni

## Student Accommodation



BRADFORD

### FOR 2006

Bradford 489 Bedrooms, Sheffield 256 Bedrooms  
British Hotel, 173 Bedrooms, Bangor

### New Projects for Completion 2007

Brighton 500 Bedrooms, Salford 535 Bedrooms,  
Birmingham 124 Apartments,

## Current Developments



- 22 no 3 & 4 bed houses at The Estuary, Holywell
- 22 no 4 bed houses at Summerhill, Wrexham
- 40 no 3 & 4 bed houses at Trevor, Wrexham
- 60 no 1 & 2 bed apartments at Boulevard Works, Nottingham
- 44 no 1 & 2 bed apartments at Brian Bevan Island, Warrington
- 28 no 3 & 4 bed houses at St Josephs, Llangefni
- 12 apartments, Wood Street, Menai Bridge

## Forthcoming Developments

- Houses, Penrhos Rd, Bangor
- Apartments, Gorse Stacks, Chester



## PROMOTIONS



Congratulations to the following on their internal promotions:

Jim Davies, Group Procurement Director, Board of Directors.  
Gill Williams, Sales Director, Investment Properties, Homes.  
Kevin Hughes, Contracts Manager.  
Jo Gilpin, PA to Group Managing Director.

## NEW STAFF



### New Staff

Tim Williams	Trainee Architect	Group
Michael Jones	IT HelpDesk Technician	Group
Judith Burgess	Trainee Estimator	Group
Anna Fish	Administrator	Newmark
Sarah Evans	Financial Controller	Group
Chris Emptage	Site Manager	Homes
Emma Parry	Contract Managers Administrator	Construction
Coral Williams	QS Administrator	Construction
Kayley Williams	Office Junior	St Asaph
Sue Poland	Sales Director, Residential	Homes
Simon Carder	Architect Assistant	Group
Peter Thomas	Marketing Manager	Group
Simon Bunting	Site Manager	Construction
Tim Main	Assistant Site Manager	Construction
Sylvia Hankey	PA to Residential Sales Director	Homes
Graham Nelson	Design Manager	Student Accom
Colin Fisher	Project Manager	Student Accom

## Retirement and Transfer.



Graeme Dexter has transferred to work with Carlton (North Wales) Ltd from January 2006, after 15 years of service with WJ&S.  
Presentation: Graeme Dexter, Mark Watkin Jones and Phil Byrom.



Elfed Griffith retired December 2005 after 25 years service with Watkin Jones and Son.  
Presentation: Mark Watkin Jones and Elfed Griffith.

## GRADUATES



In 2005 Watkin Jones and Son launched the Graduate Scheme, four successful graduates subsequently joined Watkin Jones in October 2005.

Luke Perrit	Newmark Holdings Ltd
Ruari McWilliams	Homes Division
Martyn Bell	Construction Division
Lucy Wright	Procurement Department

## Graduate Scholarship



Nicky Williams, trainee QS with Watkin Jones for over five years has returned to full-time education to begin his degree in Quantity Surveying, supported by WJ&S with a bursary and support programme.

## "Buddy" Programme



The "Buddy" Programme is now in full operation, offering all our Watkin Jones trainees support in their employment in terms of coaching and mentoring by Senior Managers.